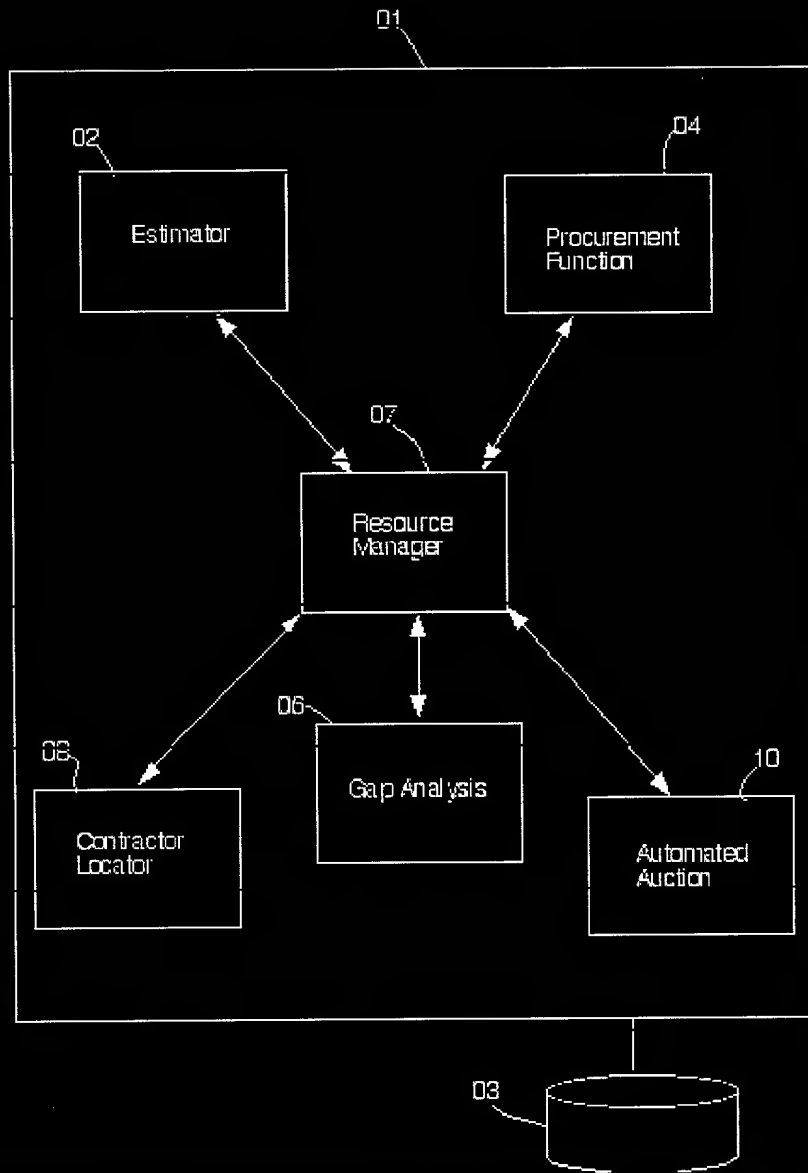


Figures

Figure 1: A line graph showing the relationship between the number of hours spent studying and the score on a test. The x-axis represents 'Hours Studied' (0 to 10) and the y-axis represents 'Test Score' (0 to 100). The data points are as follows:

Hours Studied	Test Score
0	50
1	55
2	60
3	65
4	70
5	75
6	80
7	85
8	90
9	95
10	100

Fig. 1A



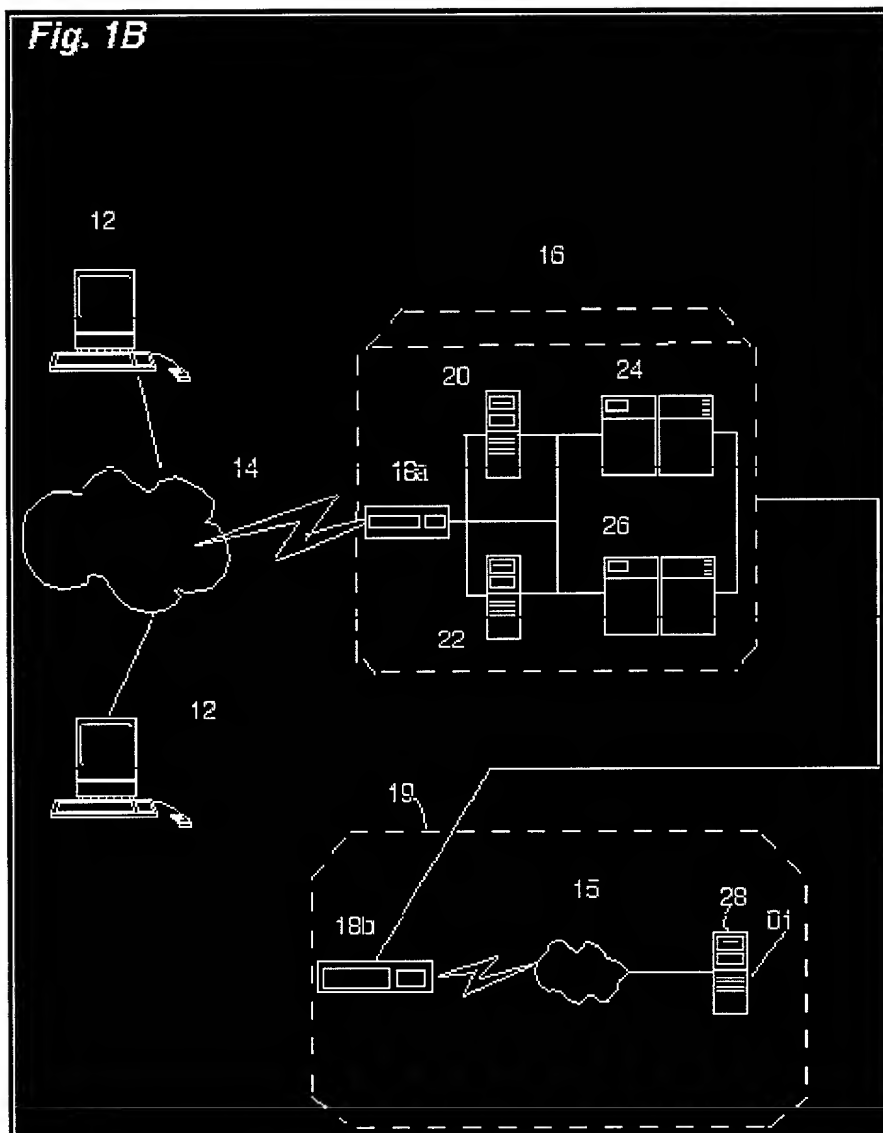


Fig. 1C

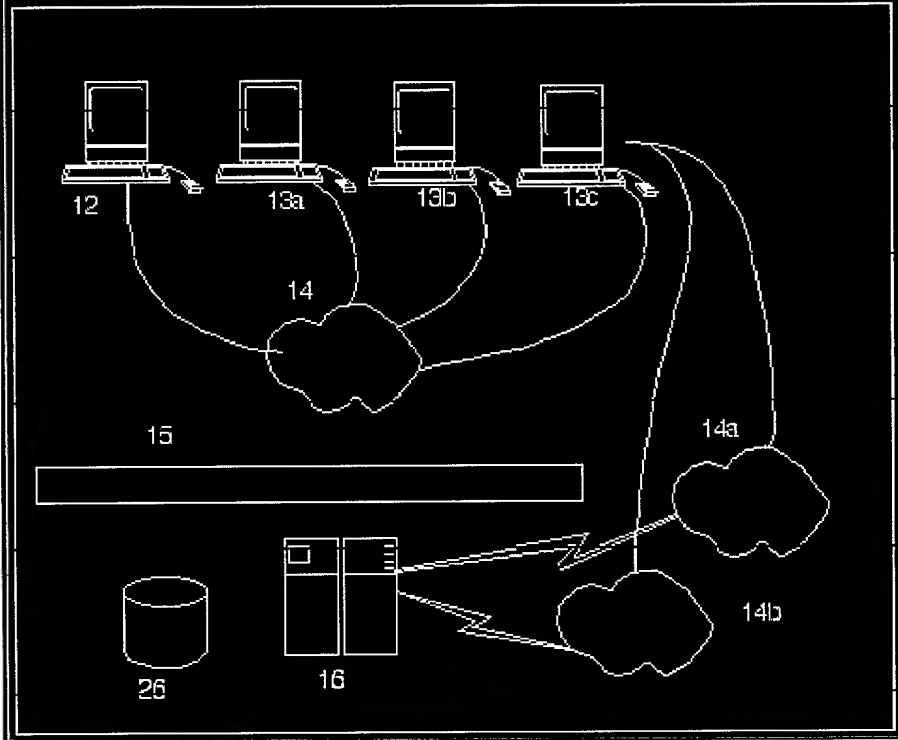


Fig. 1D

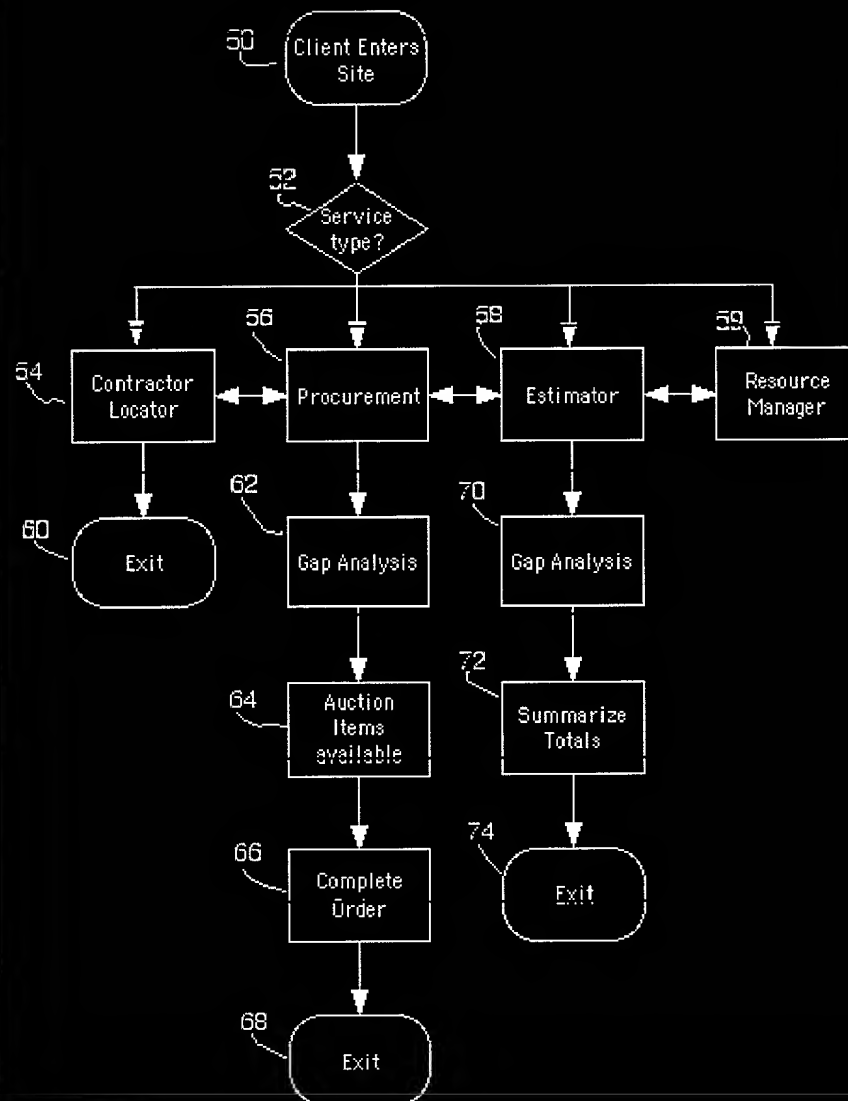


Fig. 2A

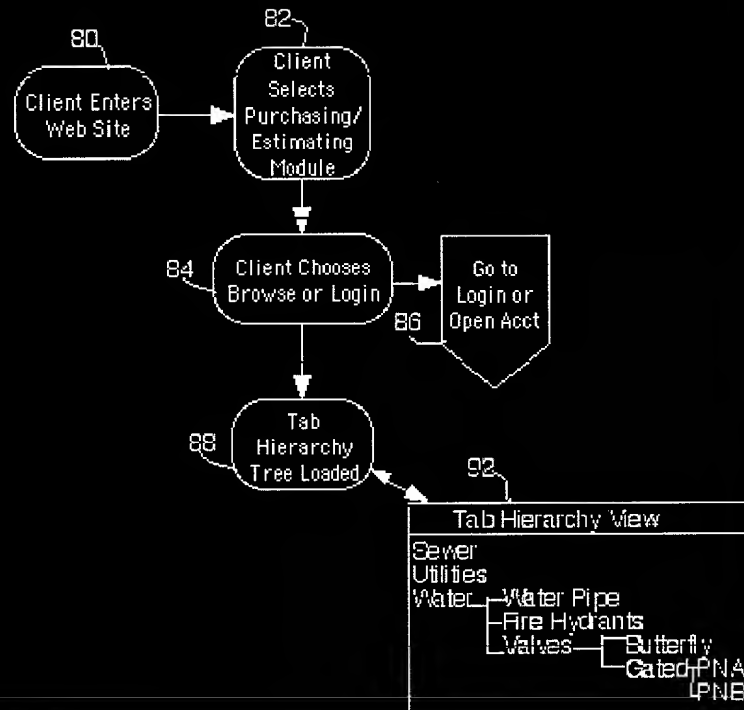


Fig. 2B

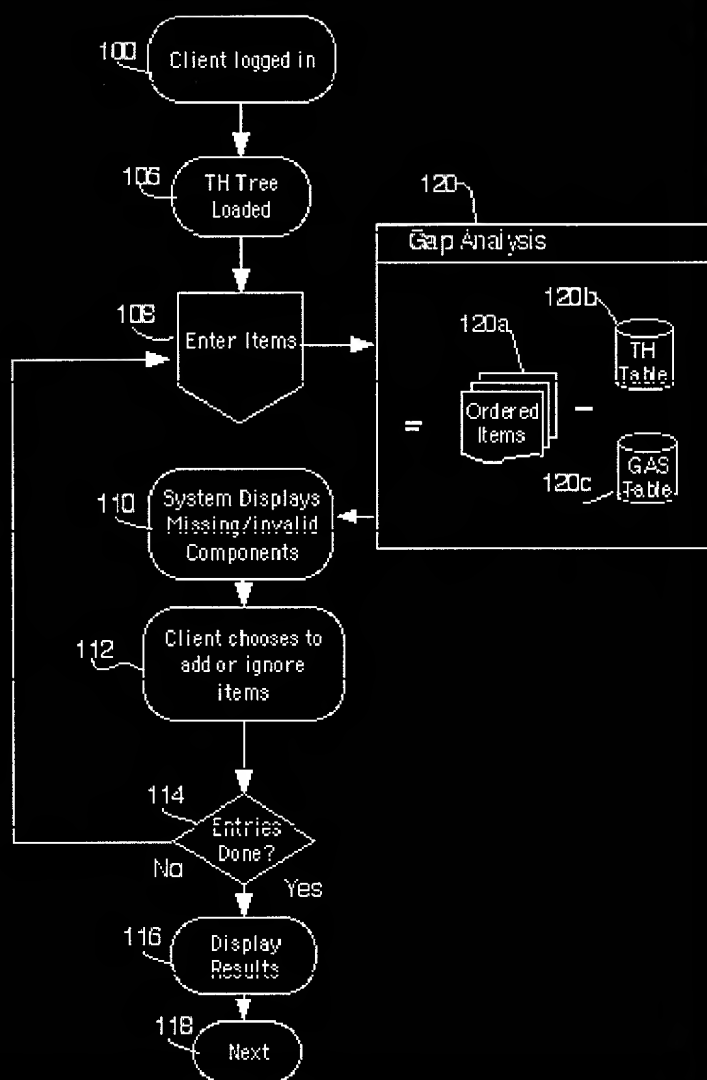


Fig. 2C

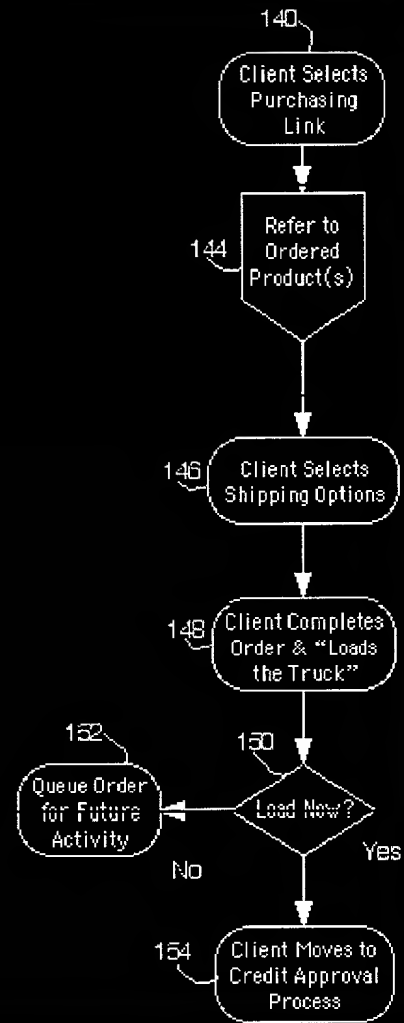
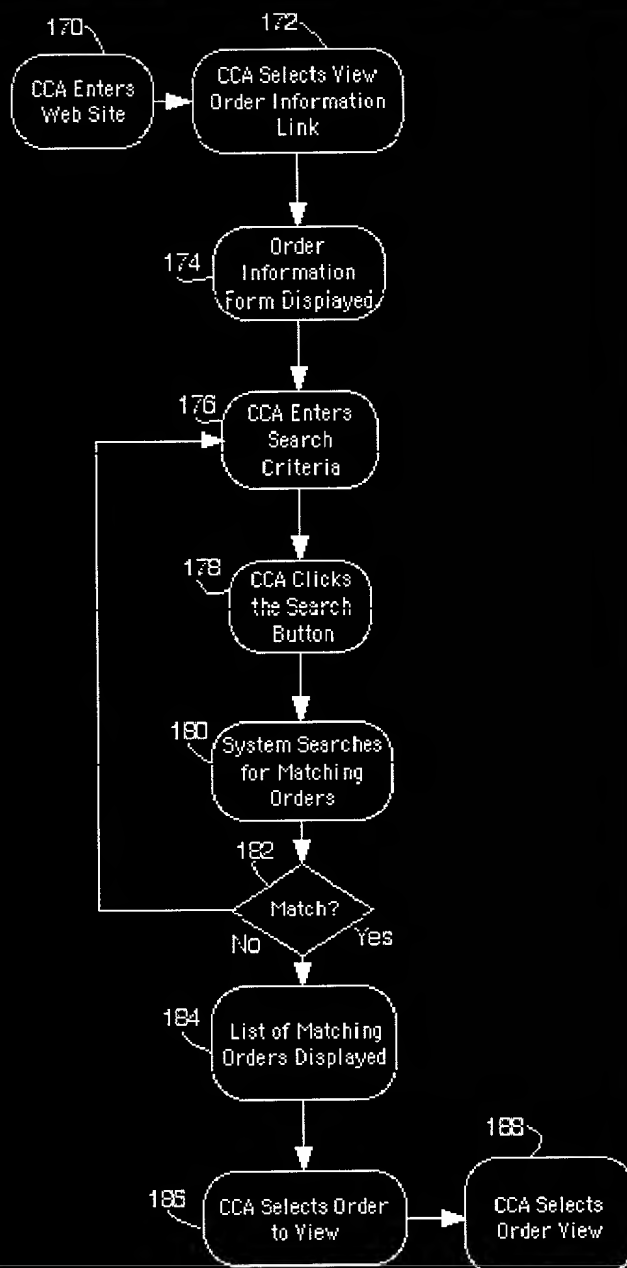


Fig. 2D



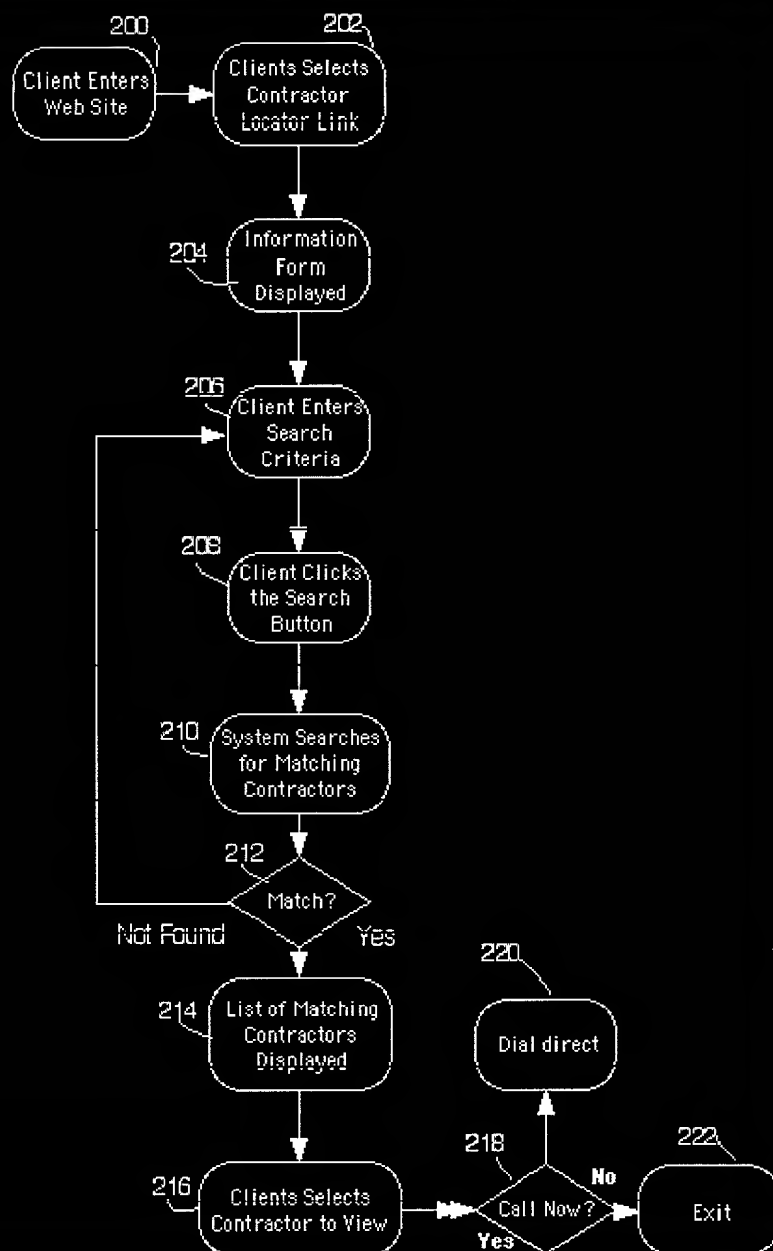
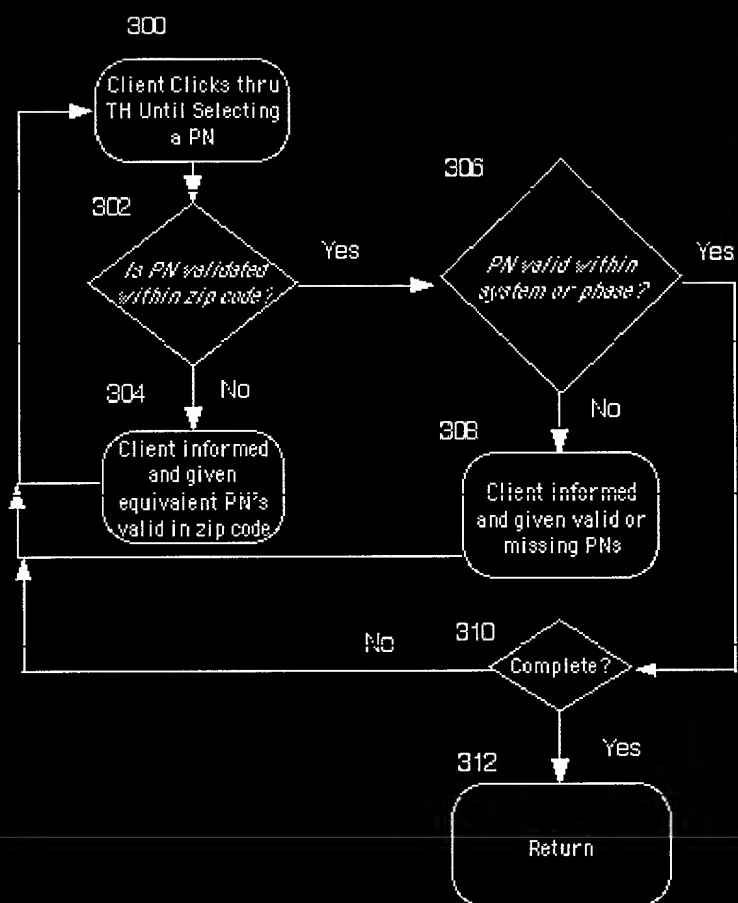


Fig. 4



09

Contractor Locator Selection Criteria

Select up to 5 SIC codes:

- 9a { ☐ 1791 Structural steel erection
☐ 1793 Glass and glazing work
9a-1 { ☒ 1794 Excavation work
☐ 1795 Wracking and demolition work
☐ 1796 Installing building equipment

Select up to 5 Zip Codes:

- 9b- Lake Region, NH
- 9b-1 ☐ 03nn1 Laconia
- ☒ 03nn2 Meredith
- ☐ 03nn3 Moultonboro
- ☐ 03nn4 Milton

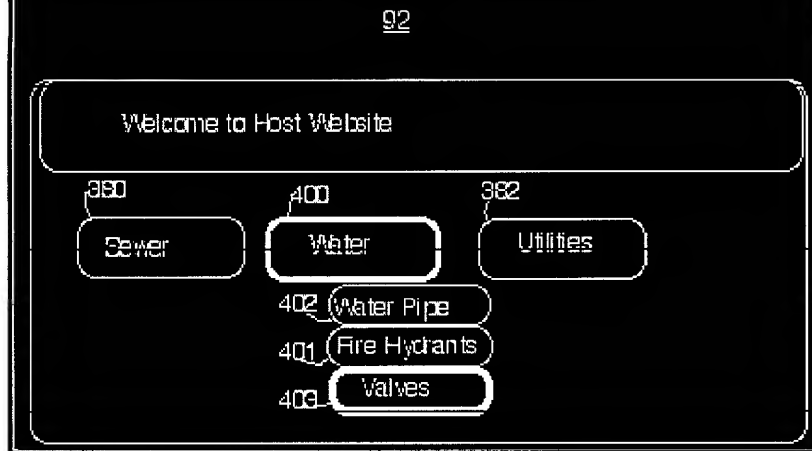
Select from additional criteria

- 9c Minimum annual Sales
- ☐ 0
- ☐ \$1M
- ☒ \$5-100M
- ☐ Over \$100M

- 9d Project Sizes handled
- | | |
|--------------------------|-------------|
| <input type="checkbox"/> | \$0-100k |
| <input type="checkbox"/> | \$100k-500k |
| <input type="checkbox"/> | \$500k-1M |
| <input type="checkbox"/> | Over \$1M |

Search

Fig. 6A



Welcome to Host Website

330

Seiner
New York

400

Water

382

Utilities

402 Water Pipe

401 Fire Hydrants

409 Valves

Fig. 6B

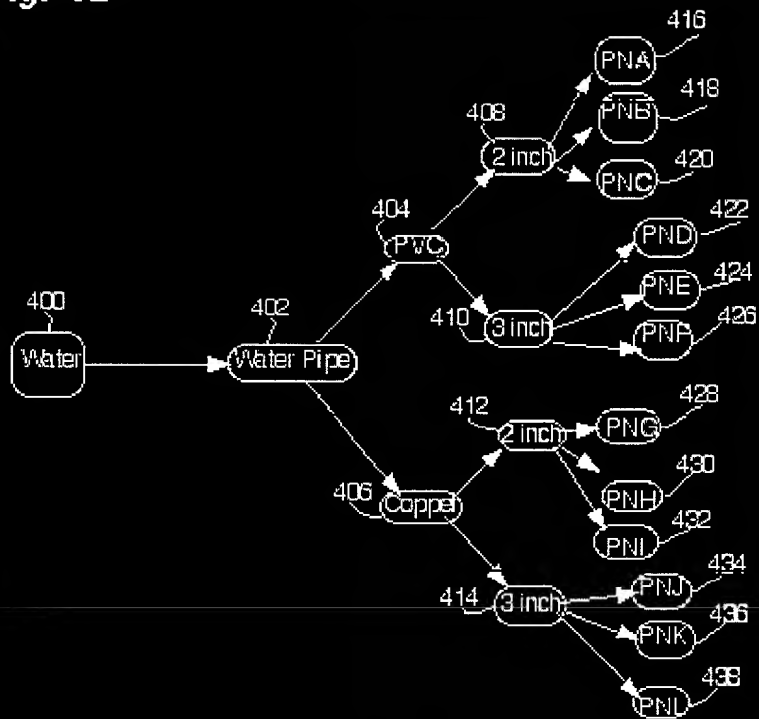


Fig. 6C

450	PN	Nearest Supplier	Unit Price	Discount sched
452	PNE	Northeast Bldg	\$75.00	30% GT 10
454		Metro Supply	\$100.00	20% GT 10
456		Southern Bldg	\$65.00	25% GT10
458		Midwest Supply	\$70.00	30% GT 10

Fig. 7

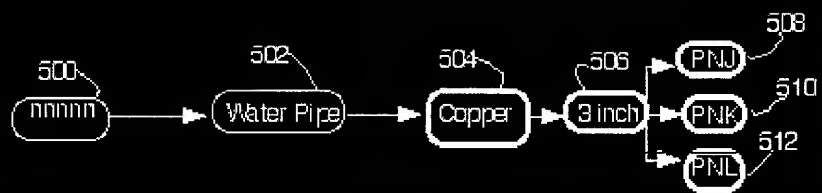


Fig. 8

	Zip Code	Contractor	System	PN	Qty	Min. Ea.
552	3253	Meredith Building	3-Inch PVC Wtr Pipe	PND	99	\$25.00
554			3-Inch PVC Wtr Pipe	PNE	99	\$20.00
556			3-Inch PVC Wtr Pipe	PNF	99	\$5.00
558						

Zip Code	Contractor	System	PN	Qty	Min. Ea
3253	Meredith Building	3-Inch PVC Wtr Pipe	PND	99	\$25.00
		3-Inch PVC Wtr Pipe	PNE	99	\$20.00
		3-Inch PVC Wtr Pipe	PNF	99	\$5.00

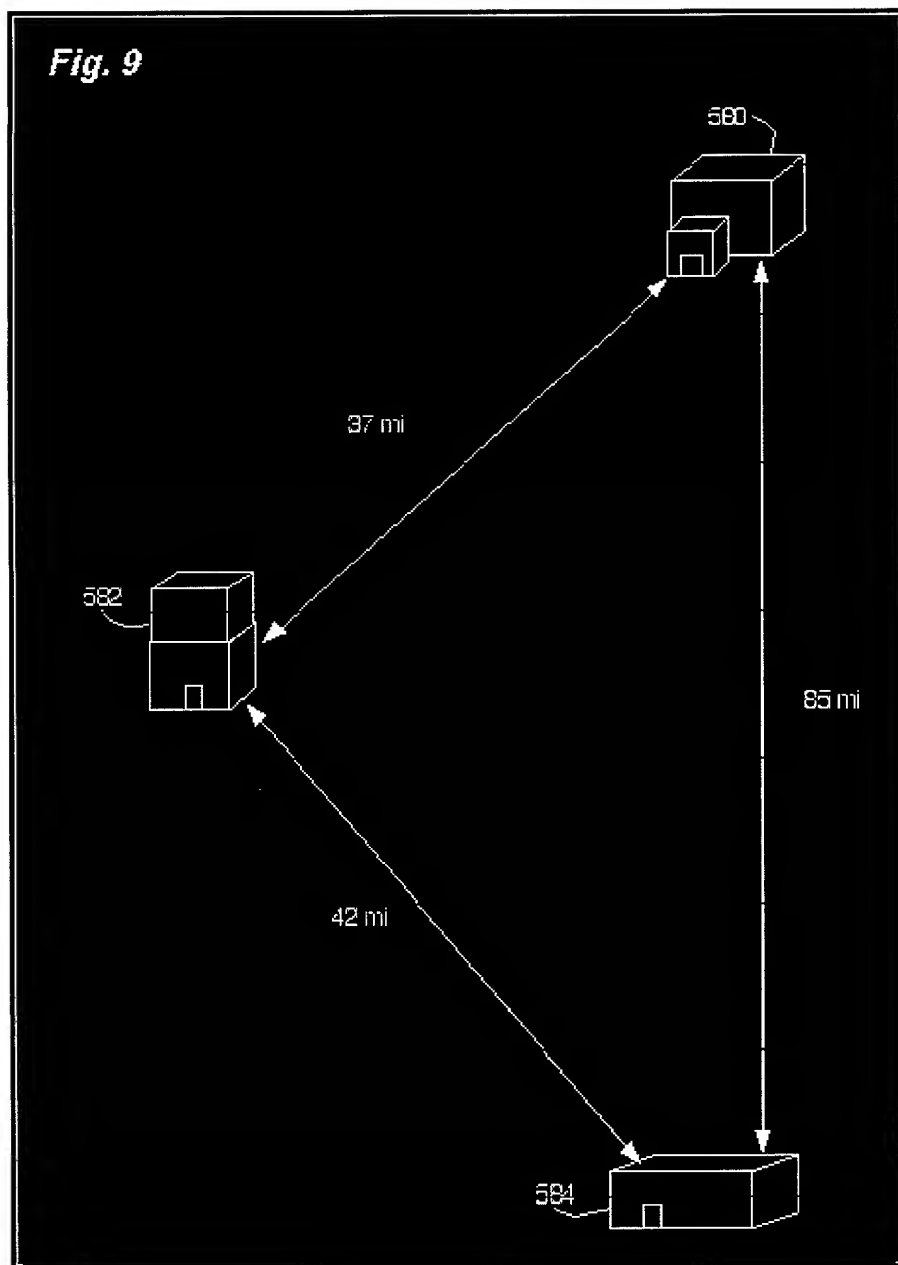


Fig. 11

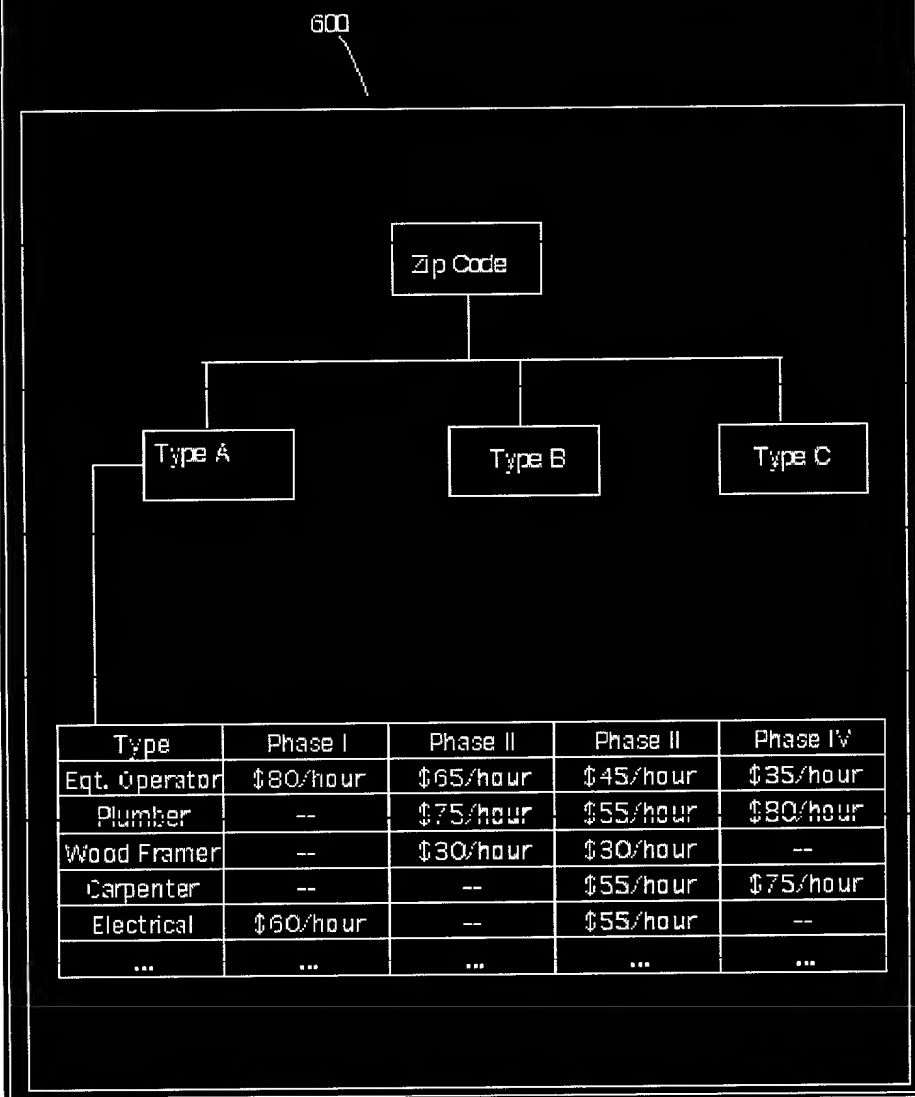


Fig. 12A

09

Contractors in New Hampshire:

9e

Meredith Builders, specializing in residential and townhouse....

NewHampshire Homes, experts in condominium developments

Northeast Housing, Inc., largest residential contractor in New England

*You want to search for contractors
in one or more of these SIC codes:*

9b

1794 Excavation work
1795 Wrecking and demolition work
1781 Water well drilling
1771 Concrete work
1629 Heavy construction

*located in one or more of
these zip codes:*

9c

03nn1
03nn2
03nn3
03nn4
03nn5

with annual revenues in excess of:

9d \$5M

Fig. 12B

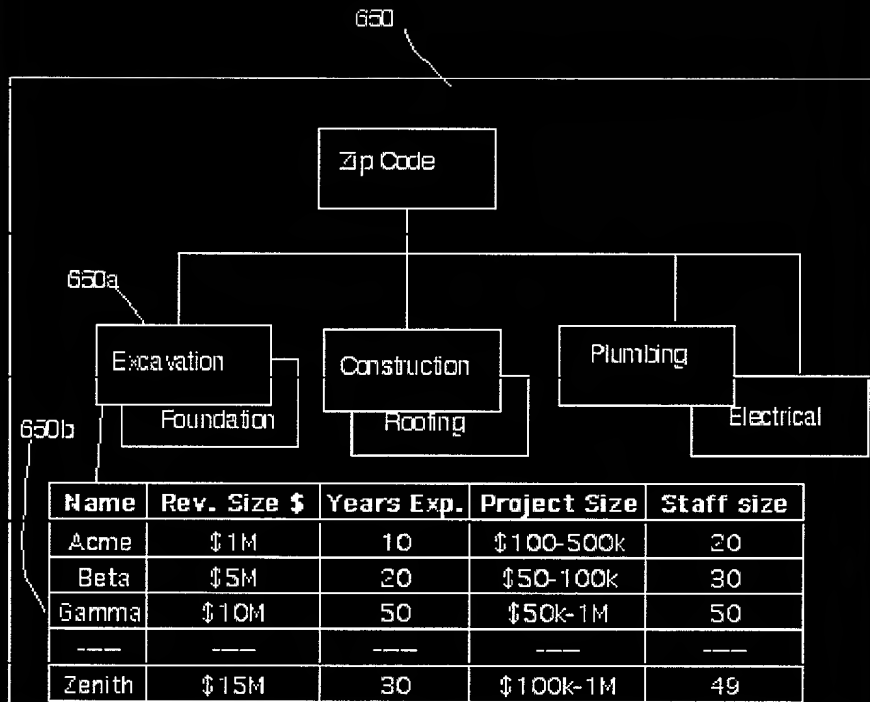


Fig. 13

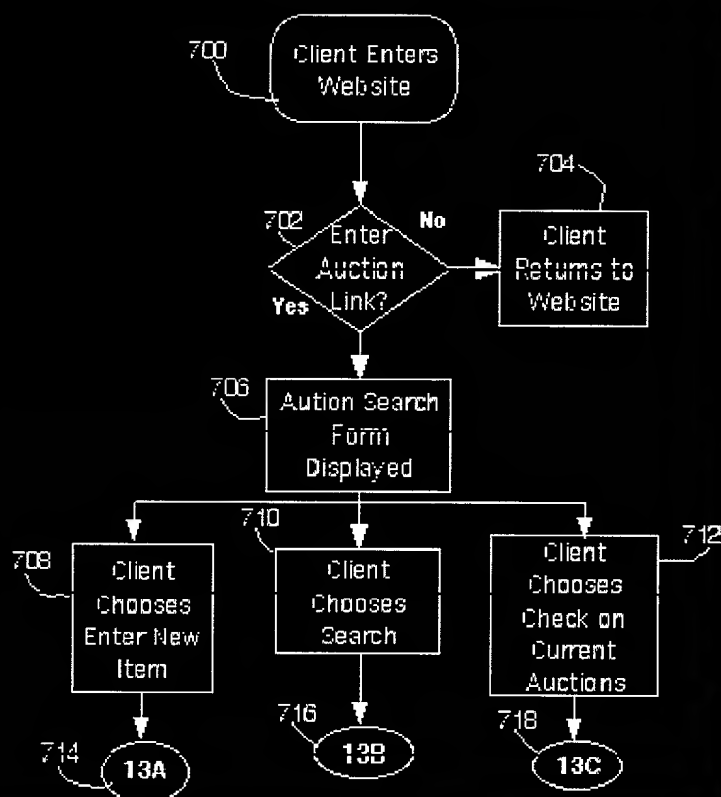
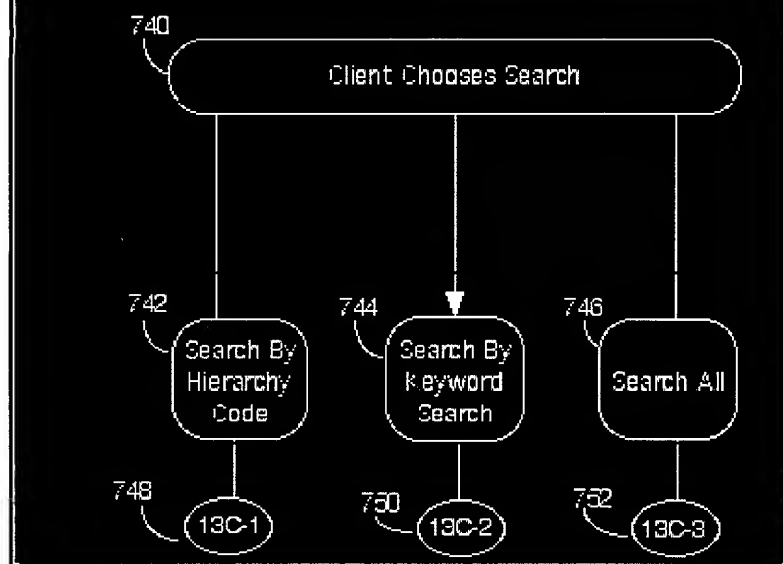


Fig. 13B



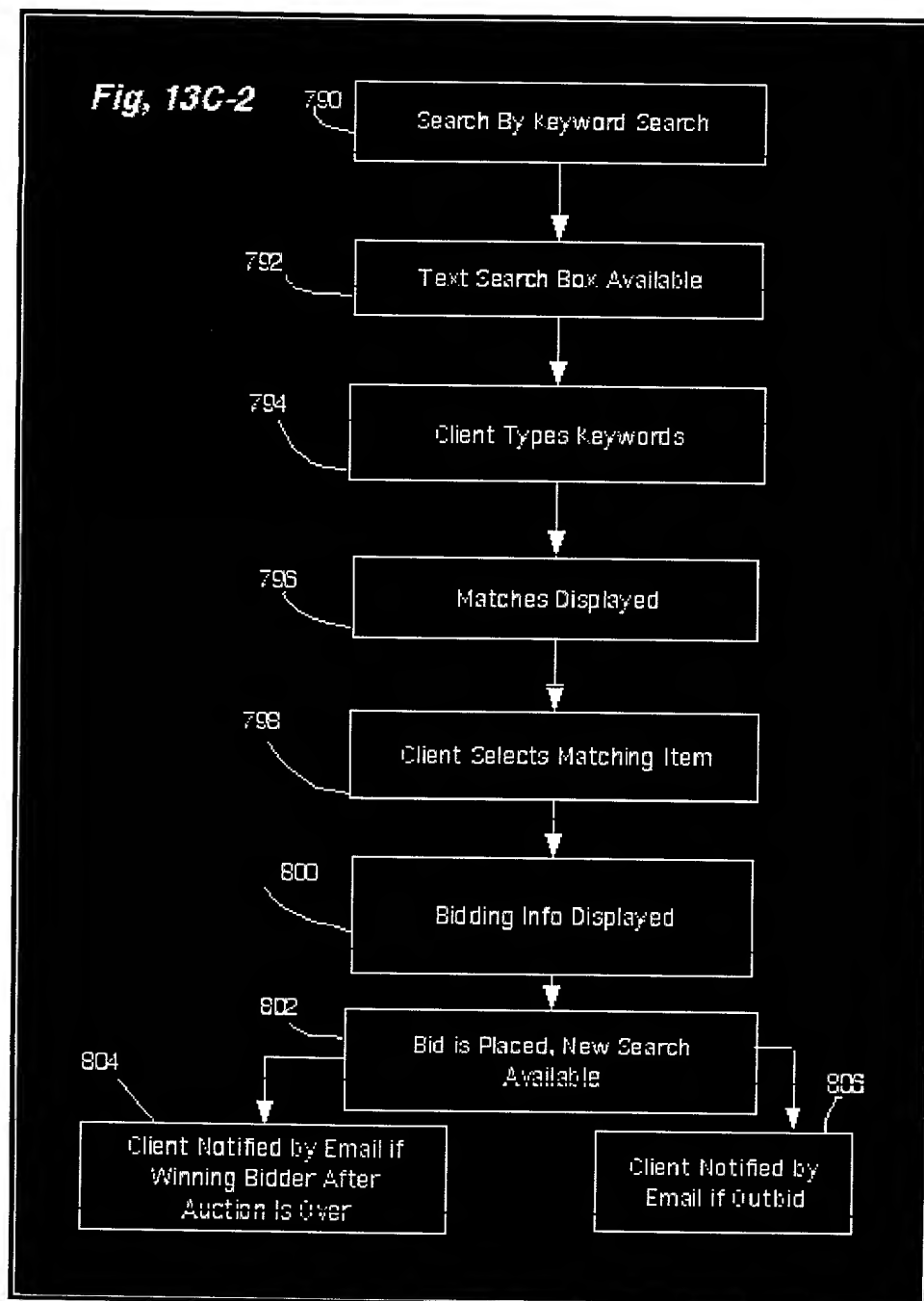


Fig. 13C-3

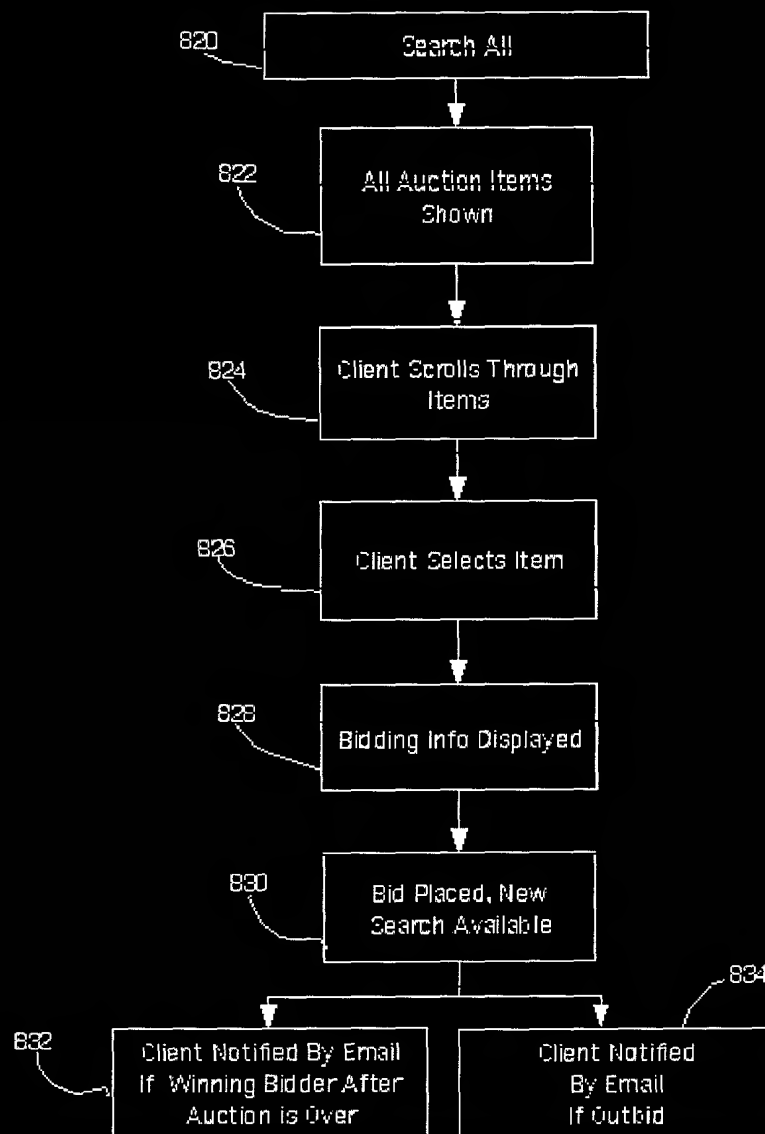


Fig. 14

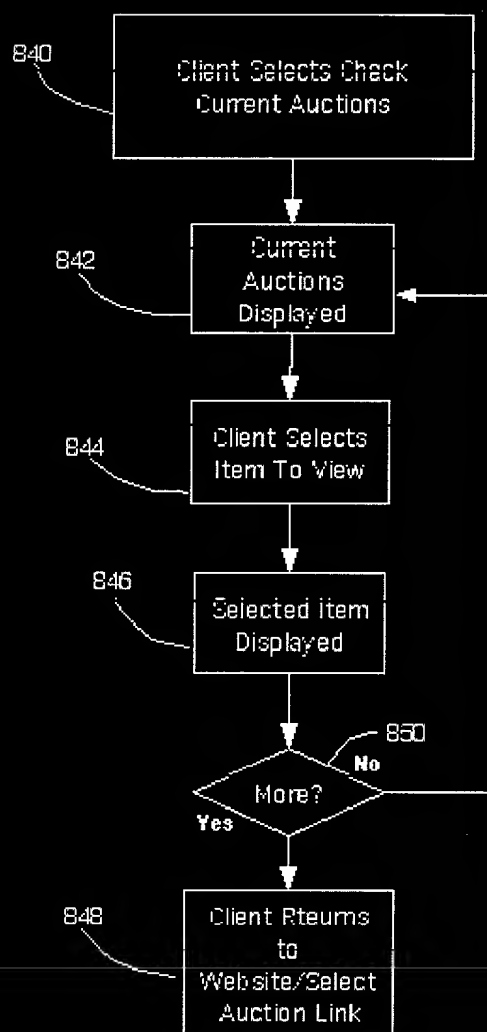


Fig. 16

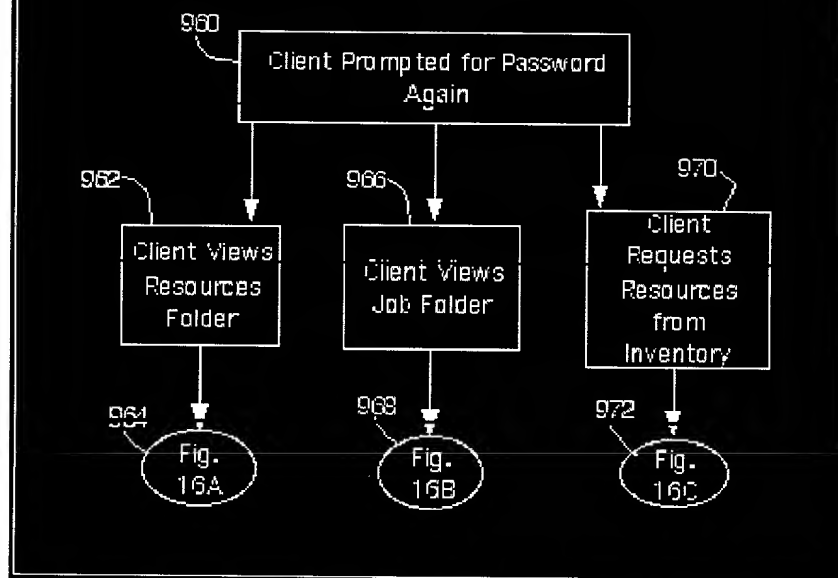


Fig. 16A

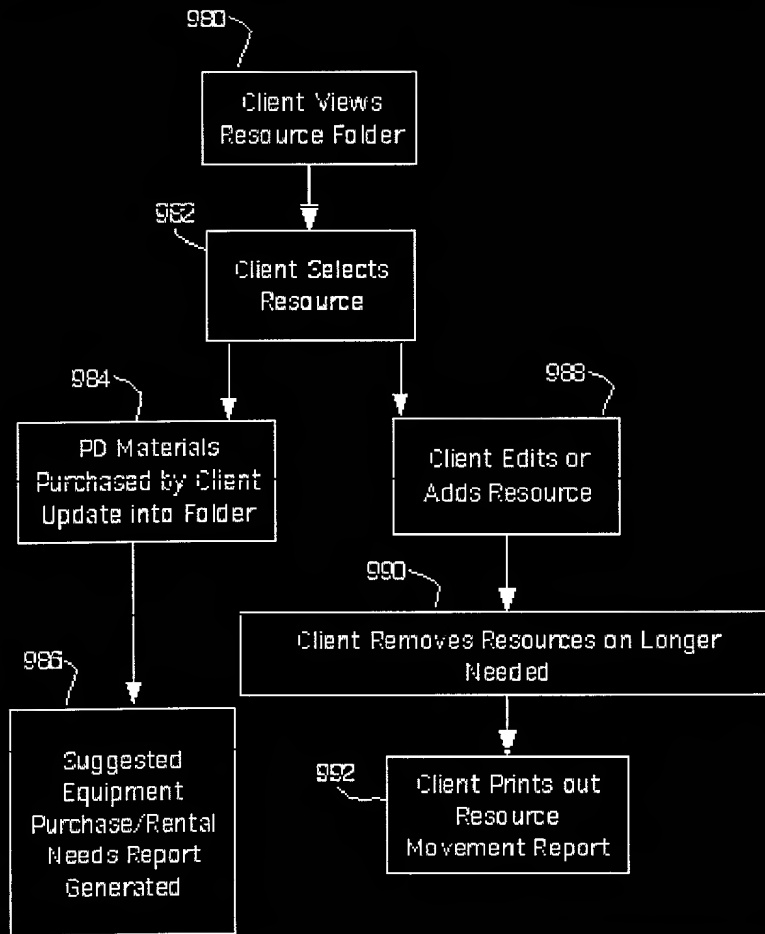


Fig. 16B

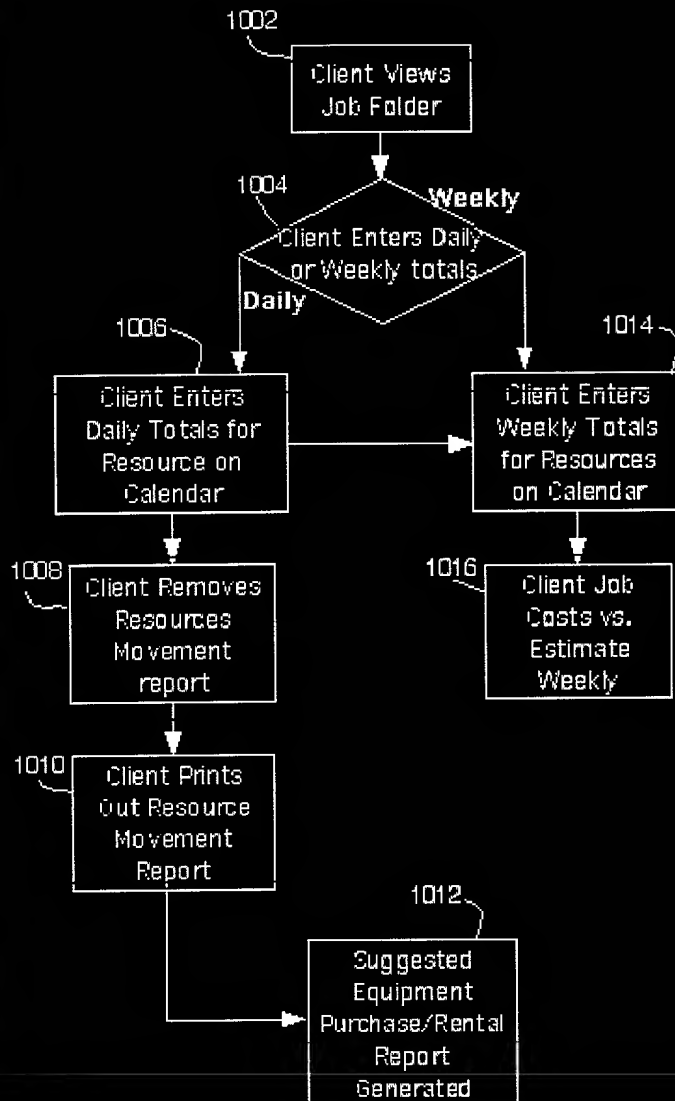


Fig. 16C

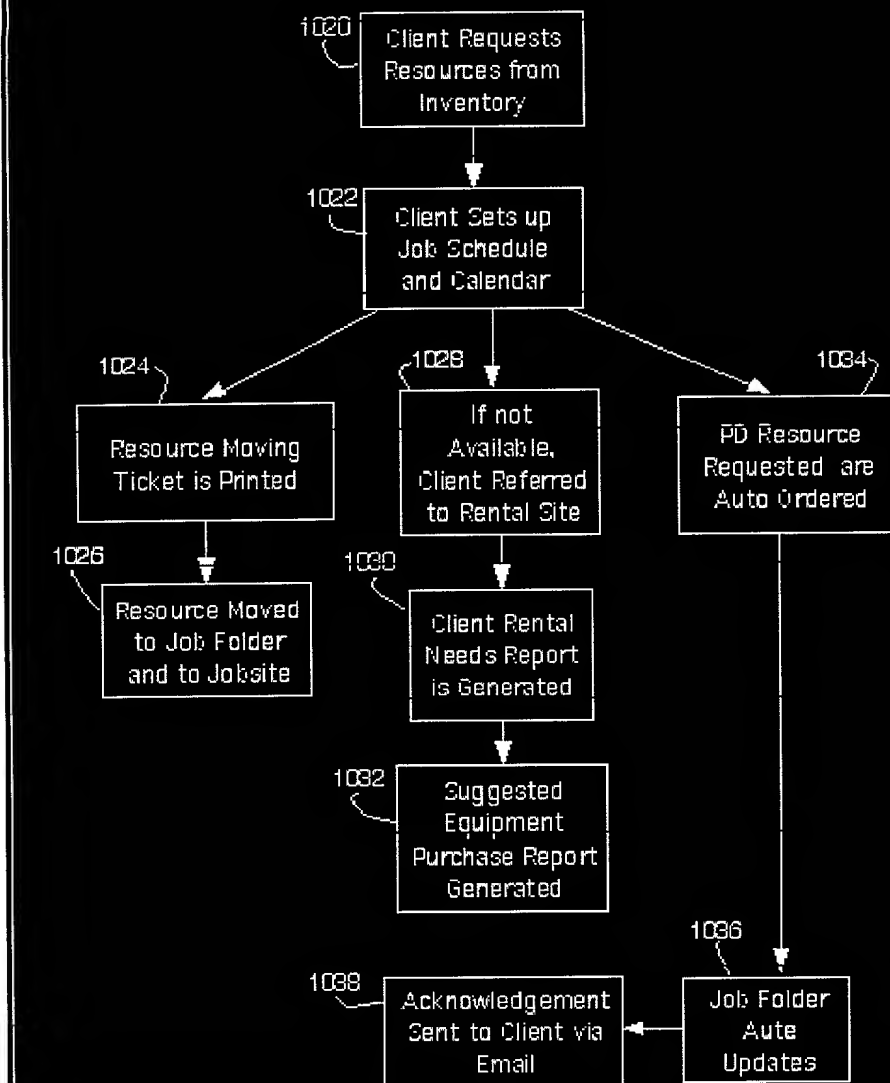
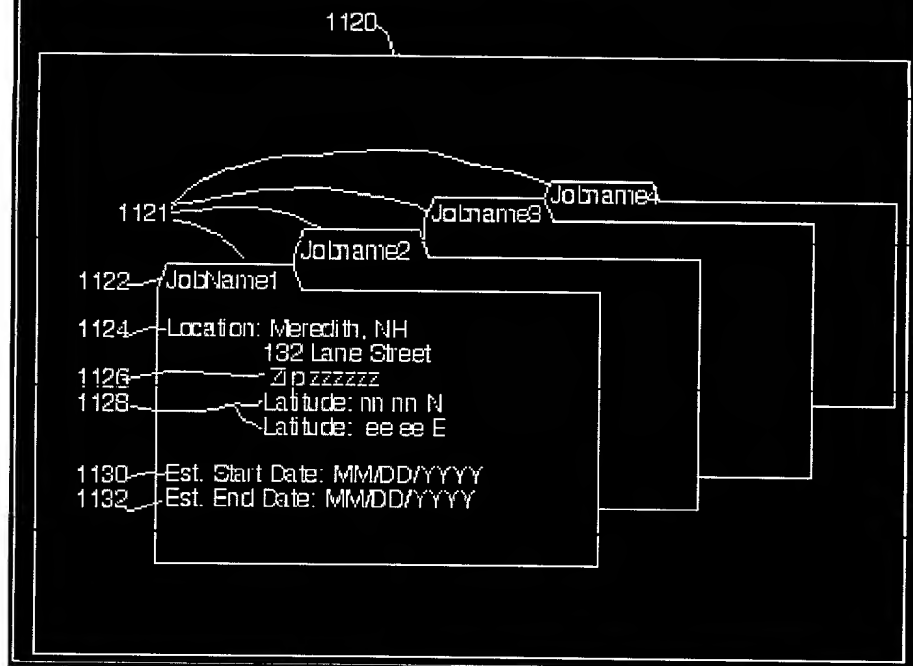


Fig. 17

1100

1102	Part No.	Desc.	Units	QTY	Price	Onsite?
	DW12	12 in dual wall polyethylene drainpipe	feet	1000	\$3.15	Yes
1104	CL18-1	18 Wheel Dump Trailer		1	\$50/hr	No
1106	CLHBD1	Heavy Bulldozer		2	\$60/hr	No
1108	RLCM-1	Rental heavy Cement Truck		1	\$100/hr	No

Fig. 18



1121

Johnanne3	Johnanne4
-----------	-----------

Johanna4

Jobmarie2

1122 JobName1

1124 Location: Meredith, NH
132 Lane Street

132 Lane Street

1126- Zip zzzzzzz

1128- Latitude: nn nn N

Latitude: ee ee E

1130- Est. Start Date: MM/DD/YYYY

1132 Est. End Date: MM/DD/YYYY

Fig. 19

1400

EquipmentPurchase/Rental Report for
clientname as of *mm/dd/yyyy*

For *jobname1*, you will need:

30 ton excavator by Jan. 8
 in Meredith, NH

to rent one, see *rentalsitea* or *rentalsiteb*

For *jobname2*, you will need to move:

CL18-1 18 wheel dump trailer from
 Meredith, NH to
 Springfield, MA
 by Mar. 12.

Equipment Purchase/Rental Report for

For jobname1, you will need:

to rent one, see [rentaisitea](#), or [rentaisiteb](#)

CL18-1 18 wheel dump trailer from
Meredith, NH to
Springfield, MA
by Mar. 12.

Fig. 20

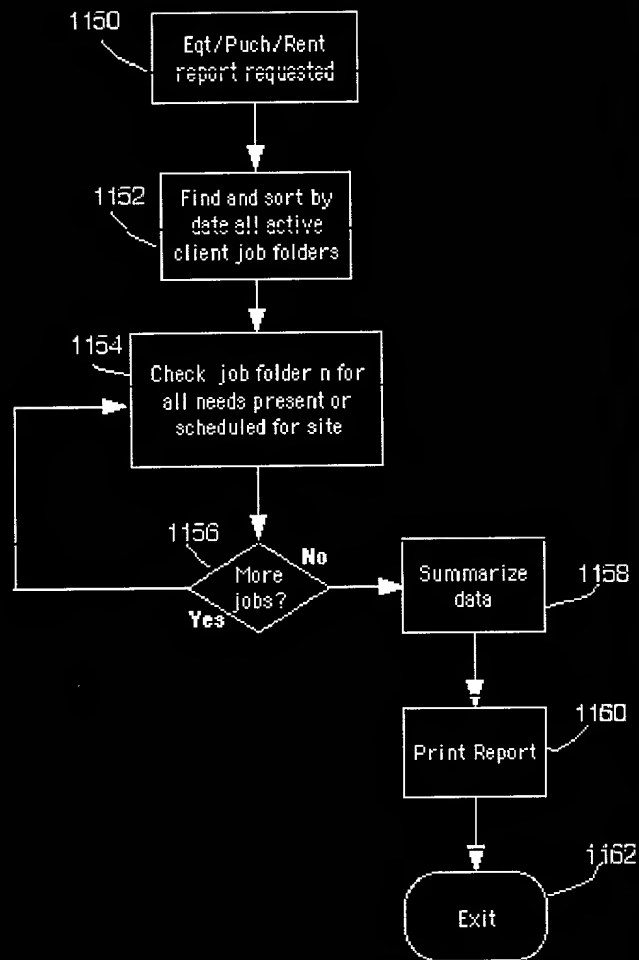


Fig. 21

JobName1

Location: Meredith, NH
132 Lane Street
Zip zzzzzzz
Latitude: nn nn N
Latitude: ee ee E

Est. Start Date: MM/DD/YYYY
Est. End Date: MM/DD/YYYY

Phase 1 Est. Start MM/DD/YYYY
Need onsite

1100

Part No.	Desc.	Units	QTY	Price	Onsite?
Dw12	12in dual wall polyethylene drainpipe	feet	1000	\$3.15	Yes
CL18-1	18 Wheel Dump Trailer		1	\$50/hr	No
CLHBD1	Heavy Bulldozer		2	\$60/hr	No
RLCM-1	Rental heavy Cement Truck		1	\$100/hr	No

1200

Item No.	Moved from Jobsite	to Jobsite
CL18-1	Springfield MA	Meredith, NH
CLHBD1	Springfield MA	Meredith, NH
CLHBD1	Springfield MA	Meredith, NH

Fig. 23

1204

Actual versus Estimated Costs Report as of mm/dd/yy

Phase One Estimate \$50,000	Phase One Actual \$49,786
Phase Two Estimate \$65,000	Phase Two Actual \$71,000
Phase Three Estimate \$65,000	Phase Three Actual N/A
Phase Four Estimate \$70,000	Phase Four Actual N/A
Total Est. \$240,000	Total Actual TD: \$120,786
Percent Over/Under est. to date > 5% over	

Fig. 24

1208

Rent versus buy analysis for client-name
35 of mm/dd/yy

ITEM:

1210 RLEX-1 Thirty-ton excavator

Total rental costs from 1/1/2000 through 1/1/2001
at \$600/day x 150 workdays
1212 = \$90,000/year or 7500/month

Purchase Price = \$180,000 at 10% interest over
1214 36 months = \$5300/month

1216 Suggestion: buy

Flent versus buy analysis for *client-name*
as of *mm/dd/yy*

— RLEX-1 Thirty-ton excavator

Total rental costs from 1/1/2000 through 1/1/2001
at \$600/day x 150 workdays
\$90,000

Purchase Price = \$180,000 at 10% interest over:

36 months = \$500/month

Suggestion: by _____

Fig. 25

1220\

Equipment Moving Ticket
issued mm/dd/yy for client-name

Item No: CL18-1, Description: 18 Wheel Dump Trailer.

located at jobsite: Springfield, MA,
should be moved to

job site: Meredith, NH, no later than mm/dd/yy.

Fig. 26

